
*NOTE: Green and red shading for top/bottom quartile, Max is based on top/bottom percentile winsorization, Max Val is the unwinsorized max

| Margin Matrix | Curr | 1YrChg | 3YrChg | 5YrChg | 5YrAvg | 10YrAvg |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Operating Margin | $15.88 \%$ | $0.83 \%$ | $-3.67 \%$ | $-2.04 \%$ | $17.10 \%$ | $16.88 \%$ |
| Gross Margin | $33.67 \%$ | $-0.17 \%$ | $-2.96 \%$ | $-1.85 \%$ | $34.86 \%$ | $34.55 \%$ |
| Net Margin | $6.46 \%$ | $-1.01 \%$ | $-3.66 \%$ | $-2.68 \%$ | $8.46 \%$ | $8.10 \%$ |
| NOPATChg/TotalAssetsChg |  | $-6.65 \%$ | $-14.57 \%$ | $-2.01 \%$ |  |  |

*NOTE: Green and red shading for positive/negative change value

| Fundamental Evolution | 5Yr_Val | 4Yr_Val | 3Yr_Val | 2Yr_Val | 1Yr_val | Curr |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCF/Sales | 13\% | 15\% | 13\% | 12\% | 15\% | 18\% |
| Industry Percentile | 86\% | 86\% | 86\% | 57\% | 71\% | 86\% |
| FCF/Sales | 7\% | 7\% | 3\% | 5\% | 9\% | 14\% |
| Industry Percentile | 86\% | 71\% | 29\% | 43\% | 43\% | 57\% |
| FCF/Earnings | 73\% | 65\% | 26\% | 63\% | 125\% | 220\% |
| Industry Percentile | 86\% | 43\% | 17\% | 57\% | 71\% | 100\% |
| EV/EBITDA | 12.3 | 12.2 | 8.9 | 7.6 | 5.8 | 9.7 |
| Industry Percentile | 67\% | 67\% | 33\% | 0\% | 0\% | 50\% |
| P/Earnings | 20.2 | 19.3 | 14.3 | 11.7 | 7.8 | 21.2 |
| Industry Percentile | 71\% | 71\% | 29\% | 57\% | 0\% | 71\% |
| P/Book | 3.0 | 3.1 | 1.9 | 1.2 | 0.7 | 1.6 |
| Industry Percentile | 57\% | 71\% | 29\% | 14\% | 0\% | 0\% |
| FCF/EV | 3\% | 3\% | 2\% | 4\% | 11\% | 9\% |
| Industry Percentile | 57\% | 43\% | 29\% | 43\% | 86\% | 71\% |
| P/Sales | 1.9 | 2.1 | 1.4 | 0.9 | 0.6 | 1.4 |
| Industry Percentile | 71\% | 71\% | 57\% | 43\% | 14\% | 57\% |
| EV/Sales | 2.2 | 2.3 | 1.7 | 1.2 | 0.9 | 1.5 |
| Industry Percentile | 71\% | 71\% | 57\% | 57\% | 14\% | 57\% |
| Dividend Yield | (missing) | (missing) | (missing) | (missing) | (missing) | (missing) |
| Industry Percentile | (missing) | (missing) | (missing) | (missing) | (missing) | (missing) |
| Buyback Yield | -0.04\% | 0.04\% | 0.06\% | 3.10\% | 3.10\% | 1.79\% |
| Industry Percentile | 29\% | 29\% | 29\% | 71\% | 86\% | 57\% |
| Shareholder Yield | -0.04\% | 0.04\% | 0.06\% | 3.10\% | 3.10\% | 1.79\% |
| Industry Percentile | 14\% | 14\% | 14\% | 43\% | 57\% | 43\% |

*NOTE: Green and red shading for positive/negative change from prior year

| 3-Year Change | mhk | \% |  |  |  | Industry | \% |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: |
| R\&D | 0 | (missing) | 92 | $8 \%$ |  |  |  |
| CapEx | -531 | $-56 \%$ | -652 | $-31 \%$ |  |  |  |
| EBITDA | -315 | $-17 \%$ | 4,457 | $58 \%$ |  |  |  |
| Sales | 253 | $3 \%$ | 23,240 | $66 \%$ |  |  |  |

Source: Kailash Capital LLC; Data from 07/31/2021

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